

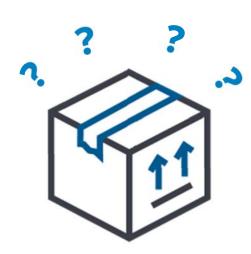
Suspicious Package Indicators

Missing Required Documents:

- ✓ Bills of lading
- ✓ Packing list
- ✓ Commercial invoice
- ✓ Commodity specific documents

Unusual:

- ✓ Weights
- ✓ Values
- ✓ Quantities
- ✓ Countries of origin
- ✓ Shippers



Customer is:

- ✓ Reluctant to offer information about end-use of item
- ✓ Willing to pay cash when terms of sale would normally call for financing
- ✓ Unfamiliar with product's performance characteristics but still wants the product

Destination is:

- ✓ Out of the way
- ✓ Freight forwarding firm
- ✓ On abnormal shipping route

Goods Not Normally Imported:

- ✓ From this country/region
- ✓ By this importer

Shipment is:

- ✓ Missing data elements
- Missing, incomplete or extra documents
- Misspelling, typos, cross-outs or changes in pen ink

Additional Items to Watch For:

- Product capabilities do not fit the buyer's line of business, such as an order for medical gloves for a small bakery
- ✓ Routine installation, training, or maintenance services are declined by the customer
- Packaging is consistent with the started method of shipment or destination
- ✓ When questioned, the buyer is evasive and especially unclear about whether the purchased product is for domestic use or for re-export





International Shipping Process

Purchase Order

Dictates terms of sale





Seller Manufacturers & sells product

Freight Forwarder

Arranges for transport of







Domestic Carrier(s)

Transport from manufacturer to port



Buyer

Arranges purchase of product

Import Broker Arranges clearance into buying country







Carrier Air or vessel





Export Broker Arranges clearance from selling country





CBP Security & statistics on imports





Domestic Carrier(s) Transport from port to buyer





Buyer/IOR/Consignee Purchaser/where goods are delivered

